



NEWS FROM THE CUTTING EDGE

Helpful Tips From The Professionals At Hyde IBS

It's been a great year for Hyde IBS and for our customers and employees. So much so that we were recognized by the Industrial Buyers Consortium (IBC) with a President's Award for contributing to the sales growth of their distributors over the last year by offering products most desired and needed by their customers. IBC is one of North America's leading alliances of industrial, bearing & power transmission, electrical, and subassembly distributors.

We'd also like to take this opportunity to commend our employees for exceeding donation goals in this year's United Way campaign!

Whether it's making and selling the best blades and knives in the business, or helping those in need around us, Hyde and its partners and employees are driven to perform at the highest levels.

As we end the year and head into a new one, we'd also like your feedback on what you would find helpful in upcoming issues of The Cutting Edge. E-mail us at info@hydeblades.com

CUSTOMER SPOTLIGHT:

TEAM EFFORT AT EASTSIDE SAW MAKES FOR A WINNING COMBINATION FOR ITS CUSTOMERS



Eastside Saw & Sales is a family-owned and operated business that got its start back in 1982 in Bellevue, Washington. The company focuses on carbide saw blades and industrial cutting tools and offering the technical support needed to help their customers get the job done.

Now in their 4th decade of operation, the Lindsay family and the team at Eastside Saw remain committed to the company's mission of exceeding customers' expectations. Their motto is: "If it can be cut, we've got the tool that can do it!"

Eastside Saw has partnered with Hyde to bring new products to its many loyal customers. Together, we are supplying machine knives and other tools to a variety of industries, with products ranging from hose cut-off blades to food processing blades, and many other applications.

In addition to the stock products Eastside offers, they also manufacture many custom-made blades and knives, and also offer their customers in-house bandsaw blade welding, and saw blade and machine knife sharpening.

TRADE SHOW SCHEDULE

Visit us at these upcoming trade shows or conventions:

January 12–14, 2015

Northwest Food Processing Expo
(Food Processing)
Portland, OR

January 27–29, 2015

International Production & Processing Expo (IPPE)
(Food Processing)
Atlanta, GA

February 27–28, 2015

Pirtek Owners Conference
(Hydraulic Hose)
Melbourne, FL

March 15–17, 2015

Seafood Expo North America
(Food Processing)
Boston, MA

March 25–28, 2015

Coated Abrasives Fabricators Association (CAFA) Convention
(Abrasives)
Las Vegas, NV

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Pride in craftsmanship shown by Wolf Sorg (left) and Cory Walker (right) of Eastside Saw.

Visit Eastside Saw's website at www.eastside-saw.com.



Our Solid Steel Offer:
Receive a refund if you are not satisfied with our product in the first 60 days!

[Request Information](#)

LEADING EDGE PRODUCT: FREE TECHNICAL BULLETIN CAN HELP INCREASE YIELD IN FOOD PROCESSING PRODUCTION

Great blade design can reduce waste and increase yield as well as your profits. Our Meat Miser™ Food Processing Blades can reduce waste from poor cuts up to 75%. Download our [free Technical Bulletin](#) on Meat Miser™ blade design. Learn more about standard bevel-edge blades and the difference in production applications of arcuate or "swooping teeth" versus scallop-edged design blades.



ROBERT SCOBLE APPOINTED PRESIDENT OF HYDE GROUP

The Hyde Group announced the promotion of Robert Scoble to a new key role as president of Hyde Group, Inc. In his new position, Rob is responsible for Hyde Tools and Industrial Blade Solutions and A. Richard Tools of Canada, all of which are owned by Hyde Group, Inc. Rob's strong experience, insight and extensive knowledge of our markets will be instrumental as we continue to expand and grow our industrial blade and construction tool businesses. Rob will provide important executive leadership and facilitate the continued growth of all three brands throughout North America and worldwide. Please join us in congratulating Rob!



GET THE BEST EDGE FOR FOOD PROCESSING

Whether you are processing poultry or grinding granola, you'll find our new white paper helpful in your day-to-day operations and with your overall profitability. This guide discusses the different types of edge configurations for production-cutting machine knives and blades. The advantages and use of each type in common applications are reviewed to help your plant maximize output. Download our [free white paper](#):



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Visit us at Hyde IBS's company page on LinkedIn at:
<https://www.linkedin.com/company/5266567>

Hyde Industrial Blade Solutions — Solutions You Can Count On!™



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