

Helpful Tips From The Professionals At Hyde IBS



The first half of 2016 has been an exciting one for Hyde IBS, its customers, distributors and employees. Manufacturing output is up across the country, Hyde blades and knives continue to find new uses across new markets and we are pleased to announce the acquisition of two companies to expand our product line offering to new and existing customers alike.

We are here to help with any of your cutting, converting and processing needs. Have a unique application that calls for a solution? E-mail us at <a href="mailto:info@hydeblades.com">info@hydeblades.com</a> and we can help you create new opportunities for *your* business!

### **CUSTOMER SPOTLIGHT:**

### MUNNELL & SHERRILL AND HYDE USE EXPERIENCE TO DELIVER SOLUTIONS FOR CUSTOMERS

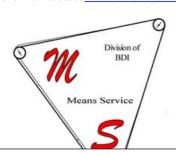
Munnell & Sherrill is one of Portland's oldest industrial distributor with a 101-year history. It was founded back in 1915 as a supplier of industrial belting and hose by E. J. Munnell and A. J. Sherrill. While a full range of industrial products was added over the years, the company is still today a primary supplier of belting and hose in Oregon, Washington and northern California.

Today, Munnell & Sherrill has 8 locations providing products and services to numerous industries in their marketplace. With a dedicated team of seasoned and knowledgeable sales people, they are able to deliver the insight and the products that keep their customers running smoothly and efficiently.

Munnell & Sherrill and Hyde IBS came together in late 2014, working to supply machine knives and blades for a major food processing company's integrated supply contract won by M&S. Starting with one blade order initially, we jointly moved into other areas of the operation and are about to enjoy business at a new plant that is just now coming on line. Together, we have also helped the customer develop product improvements that have reduced waste in the cutting operations. The combination of M&S local support and product knowledge, coupled with Hyde quality blades, has given this major food processor the performance and support they had been looking for.

As we've recently celebrated our 140th anniversary, Hyde Industrial Blade Solutions is proud to call Munnell & Sherrill a customer and business partner for the long run.

Visit Munnell & Sherrill's website at www.munnell-sherrill.com



## TRADE SHOW SCHEDULE

Visit us at these upcoming trade shows or conventions:

September 15-17, 2016

NIBA Convention (Belting), Indianapolis, IN

September 27-30, 2016

A-D ISD NAM National Meeting (General Industrial),
National Harbor, MD

October 2-4, 2016

NetPlus Alliance National Meeting (General Industrial), San Antonio, TX

October 8-10, 2016

IBC National Meeting (General Industrial), Rosemont, IL











The 1915 location of Munnell & Sherrill

#### **HAPPENINGS AT HYDE**

## HYDE ACQUIRES TWO MANUFACTURING COMPANIES TO SUPPORT GROWTH AND CUSTOMER REQUIREMENTS IN KEY INDUSTRIES

We are pleased to announce the acquisition of two manufacturing firms to bolster our offerings in the plastics and tire and rubber marketplaces. As of May 2nd, D&S Manufacturing and PDK Design & Grinding, both of Auburn, MA, are now part of the Hyde Group of companies.

"D&S and PDK's operations will benefit Hyde customers with expanded manufacturing capabilities and products specifically for the plastics, tire and recycling industries," said Rob Scoble, President, The Hyde Group.
"Conversely, their existing customers will have access to Hyde's engineering, research and development capabilities, sales force and our already extensive line of blades and knives for these markets."

D&S Manufacturing has specialized in the manufacturing of high-chrome alloy tool steel granulator and shredder and recycling knives used to break down plastic material for more than 70 years. For over 85 years, PDK Design & Grinding has been a leader in the manufacturing of tungsten carbide rotor knives and bed knives for pelletizing plastic before being converted to a final product. Both firms also offer grinding services for the re-sharpening of their respective knives and blades.

Please see the next article for more information on some of the expanded product line now being offered through the Hyde Group of companies.



### **LEADING EDGE PRODUCT #1:**

# WE ARE "HOG WILD" ABOUT OUR NEW SHREDDER KNIVES FOR TIRE AND RUBBER RECYCLING OPERATIONS

With the acquisition of D&S Manufacturing, Hyde is expanding our line of blades in the plastics, rubber and tire recycling industries by adding 'hog' or shredder knives used in tire recycling machinery. Sets of smaller shredder knives are mounted on a rotary drum opposite sets of longer stationary "bed" knives. As tires are tossed into the hopper of the converting machine, a rotary drum pulls them into the two sets of opposing knives, which in turn pull out the steel reinforcing wire and chops the tires into rubber fragments as small as 1/2" cubes. The recycled rubber products are then used in all sorts of products ranging from playground matting to artificial pine bark mulch.

We will be sharing more about these products new to our line in the near future. But, if you are in the recycling business and have a need for blades, give us a call.





Our Solid Steel Offer: Receive a refund if you are not satisfied with our product in the first 60 days!

Request Information



"Hog" or shredder knives used in tire recycling machinery manufactured by D&S Manufacturing, now one of the Hyde Group of companies.

### HYDE IBS OFFERING EXCLUSIVE SPECIALS NOW ON LinkedIn!

Join us on LinkedIn and get the latest news and developments in the industrial blades industry, and share information with your colleagues in the food processing, cloth and textile and leather, hose and tube, tire and rubber, package converting, paper and packaging, and abrasives and general industrial marketplaces. You'll also find specials on certain products found nowhere else!

Visit us at Hyde IBS's company page on LinkedIn at: https://www.linkedin.com/company/5266567

Hyde Industrial Blade Solutions — Solutions You Can Count On! ™



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